

# Puget Sound BUSINESS JOURNAL

## LARGEST PRIVATE COMPANIES

*Part I The largest headquartered in Washington are ranked by 2012 revenue. June 28-July 4, 2013*

RANK	PRIOR	COMPANY ADDRESS, PHONE, WEBSITE	2012 TOTAL REVENUE IN MILLIONS	PEAK NUMBER OF STATEWIDE EMPLOYEES/ EMPLOYEES COMPANYWIDE	DESCRIPTION OF BUSINESS	TOP LOCAL EXEC.	OWNERS	YEAR ESTD. LO- CALLY	GLOBAL HEADQUAR- TERS
1	2	<b>Darigold Inc.</b> PO Box 34377, Seattle WA 98124, 206-284-7220   www.darigold.com	\$2,463.77	902 1,507	Dairy product manufacturer	Jim Wegner, president and CEO	Northwest Dairy Associa- tion	1918	Seattle
2	1	<b>Saltech Resources Inc.</b> 1111 Fairview Ave. N., Seattle WA 98109, 206-652-1111   www.saltech.com	\$2,200.00	1,602 5,087	Family of diversified transportation and petroleum distribution companies	Tim Engle and Mark Tabbutt	Privately held	1982	Seattle
3	3	<b>Recreational Equipment Inc. (REI)</b> 6750 S. 228th St., Kent WA 98032, 800-426-4840   www.rei.com	\$1,930.64	WND WND	National retail cooperative providing high quality outdoor gear and apparel	Brian Unmacht, Interim CEO	Co-op members	1938	Kent
4	4	<b>Tri Marine International Inc.</b> 10500 N.E. Eighth St., Suite 1888 Bellevue WA 98004, 425-688-1288   www.trimarinegroup.com	\$1,500.00	40 3,500	Tuna and wetfish supply company; trading offices and processing plants in 16 countries; operates a tuna purse seiner fleet in the West Pacific.	Renato Curto, chairman of the board	WND	1986	Bellevue
5	5	<b>Zones Inc.</b> 1102 15th St. S.W., Suite 102 Auburn WA 98001, 206-205-3000   www.zones.com	\$1,145.99	690 1,100	A single source, nationwide provider of name brand IT hardware, software and professional service solutions to businesses.	Firoz Lalji, CEO	Firoz Lalji	1986	Auburn
6	6	<b>Trident Seafoods Corp.</b> 5303 Shilshole Ave. N.W., Seattle WA 98107, 206-783-3818   www.tridentseafoods.com	WND	WND 10,000	Family-owned, vertically integrated seafood process- ing company with plants in Alaska, Minnesota and the Pacific Northwest	Charles Bundrant, owner and founder	WND	1973	Seattle
7	8	<b>URM Stores Inc.</b> 7511 N. Freya St., Spokane WA 99217, 509-467-2620   www.urmstores.com	\$957.00	1,660 2,560	Wholesale and retail food distribution	Ray Sprinkle, president and CEO	175 Indepen- dent retail grocers	1921	Spokane
8	9	<b>Milliman Inc.</b> 1301 Fifth Ave., Suite 3800 Seattle WA 98101, 206-624-7940   www.milliman.com	\$754.00	550 2,820	Actuarial and business consulting	Steve White, president and CEO	Principals	1947	Seattle
9	12	<b>Perkins Coie LLP</b> 1201 Third Ave., Suite 4900 Seattle WA 98101, 206-359-8000   www.perkinscoie.com	\$608.22	877 1,983	Legal services	Robert Giles, firmwide managing partner; Nancy Williams, Seattle office managing partner; Mark Quehm, Bellevue office managing partner	Partnership	1912	Seattle
10	13	<b>Schweitzer Engineering Laboratories Inc.</b> 2350 N.E. Hopkins Court, Pullman WA 99163, 509-332-1890   www.selinc.com	\$591.26	2,086 3,630	Invents, designs, manufactures, sells, and supports a complete line of products for protecting, monitoring, controlling, automating, metering, communications networking, and securing electric power systems worldwide.	Edmund O. Schweitzer III, founder and president	100 percent employee owned	1982	Pullman
11	18	<b>McKinstry</b> 5005 Third Ave. S., Seattle WA 98134, 206-762-3311   www.mckinstry.com	\$574.00	862 1,902	Full-service, design-build-operate-and-maintain (DBOM) firm specializing in consulting, construction, energy and facility services.	Dean Allen, CEO	Multiple employees	1960	Seattle

# 14

**14 Powell-Christensen Inc.**  
501 E. Wine Country Road,  
Grandview WA 98930, 509-882-2115 | www.repowell.net

\$532.14

430  
430

A diversified company with major interests  
in fuel, lubricant, and propane distribution,  
convenience stores, truck stops, automobile  
sales, retail tire sales, and real estate.

Gary Christensen,  
CEO

Gary and  
Annette  
Christensen

1980

Grandview

**15 16 American Seafoods Group LLC**  
2025 First Ave., Suite 900  
Seattle WA 98121, 206-374-1515 | www.americaseafoods.com

\$530.00

940  
1,721

Harvests and processes fish aboard catcher-processor  
vessels and facilities on land. Markets products in  
North America, Asia and Europe.

Bernie Bouda, chairman  
and CEO

Combination of  
management  
and outside  
investors

2000

Seattle

**16 21 Charlie's Produce**  
PO Box 24606,  
Seattle WA 98124, 206-625-1412 | www.charliesproduce.com

\$481.40

878  
1,030

Supplies organic and conventional produce to  
grocery stores, restaurants, food service and the  
marine industries, with a commitment to supporting  
local farmers

Charlie Billow, founder and  
CEO; Ray Bowen, founder  
and president

Employee  
owned, ESOP

1978

Seattle

**17 22 Ocean Beauty Seafoods LLC**  
1100 W. Ewing St.,  
Seattle WA 98119, 206-285-6800 | www.oceanbeauty.com

\$430.00

400  
1,800

Seafood processor, exporter, distributor, and manufac-  
turer of value-added seafood products

Mark Palmer, president  
and CEO

BBEDC /  
Ocean Beauty  
Holdings

1910

Seattle

**18 20 Aqua Star (USA) Corp.\***  
2025 First Ave., Suite 200  
Seattle WA 98121, 800-232-6280 | www.aquastar.com

\$400.00

WND  
WND

A leading supplier of frozen seafood in North America

Robert Hoey, CEO

Family owned

1990

Seattle

**(tie) 24 The Bartell Drug Co.\*\***  
4025 Delridge Way SE, Suite 400  
Seattle WA 98106, 206-763-2626 | www.bartelldrugs.com

\$400.00

1,700  
1,700

Northwest drugstore chain

George D. Bartell, chairman  
and CEO

George D.  
Bartell, Jean  
Bartell Barber

1890

Seattle

**20 23 Sellen Construction**  
227 Westlake Ave. N., P.O. Box 9970  
Seattle WA 98109, 206-682-7770 | www.sellen.com

\$396.34

509  
509

General contractor with expertise in commercial  
office, healthcare, life science, arts, technology,  
manufacturing, and tenant improvement projects, as  
well as sustainability consulting and training services.

Bob McCleskey, CEO

Privately held

1944

Seattle